

# **LEONICE SA**Company Profile



# **Leonice SA History**



- Leonice SA was established in 2006 as a producer of pigment pastes with an initial investment of 2 Mio Euro by:
  - Dr. George Sapounakis with more than 20 years in paint and colorant business (10 years R&D, AKZO NOBEL Greece)
  - Georges Vial with 25 years experience in pigments & colorant industry at DIC-Sun Chemical /Sandoz / Clariant / Ceac
- Leonice SA is linked to BCO Technology (Switzerland) and Ceac (Switzerland) through common shareholder structure.





### **Key Operation Financials**

- Fully automatic production set-up enables Leonice SA to operate with very competitive production cost.
- Adequate raw material and finished products stock secures supply & stability in pricing.
- No bank debt growth is financed by shareholders



#### **Production Facilities**



- Production facilities cover 2000 sqm with capability for 3000 sqm expansion
- Major production equipment includes:
  - High speed vacuum dissolvers
  - Horizontal grinding mills
- 1 Mio Euro expansion including new warehouse and production equipment just completed
- Current production capacity at 2000 to/year
- Designed to cover current and future environmental laws





## Research & Development

- Product Development is carried out in our modern R & D facilities at BCO (Switzerland) and at Leonice (Greece).
- Experienced co—workers develop new products, optimize existing ones and create new software and databases.
- Our team helps customers worldwide to obtain the optimum cost & performance for their products.





## **Product Range**

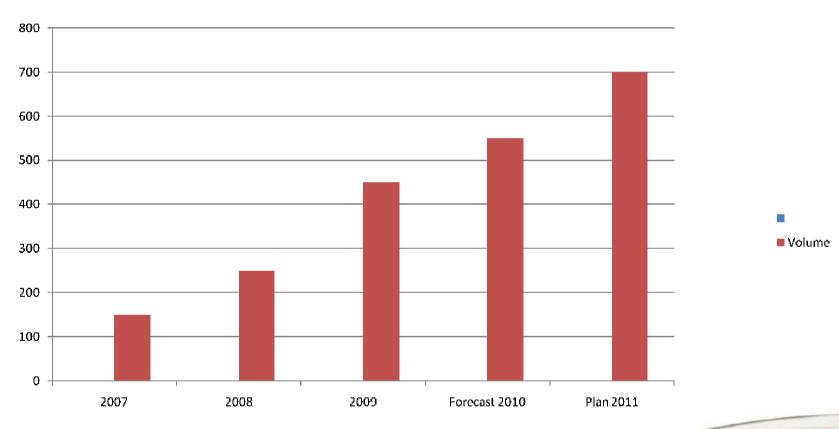
- Leonice SA produces latest technology VOC and APEO free, highly concentrated colorants under the trade name ECOTINT®
- Tolling manufacturing for Ceac AG
- Drop In Products for selected customers





## Sales Volume (to)







#### International Presence

- Leonice exports to more than 25 countries in Europe, Asia and Africa including:
  - Germany, France, Spain, Poland, Turkey, Russia, Romania,
    Italy, Egypt, Morocco, etc.
- Leonice SA participates in all major coatings events. Visit us at ECS 2011 in Nuernberg.



# **Quality Control**

- Quality of the produced colorants is assured by a fully equipped laboratory using ISO and internal procedures taking advantage of modern equipment like:
  - Datacolor spectrophotometer
  - Minolta spectrophotometer
  - Dispermat dissolvers
  - Sheen viscosimeters
  - Automatic dispensers to check behavior of colorants





#### **Human Recourses**

- Leonice Management Team is composed of experts in their activity area:
  - George Vial, Managing Director
  - George Sapounakis, Technical Director, PhD
  - Chris Allagiannis, Sales Manager, PhD
  - Peter Tsilibaris, Logistics Manager, MBA
- Total workforce: 15 employees





#### Logistics

- Strategically located on Athens Thessaloniki Highway (approx 70 km north of Athens)
- Proximity to Pireaus Container Terminal Port
- Proximity to Railway Facilities
- Time saving loading/unloading in our modern facilities

